



SAVE UP TO 40% WHEN YOU CHARTER WITH ANCHOR

2023 HANOVER 305 30 | \$199,999



TAX REBATE
\$80,000

*In year 1 or over multiple years



OFFSET COSTS
\$58,500

*per year @ 6 charters per month

EARN UP TO 20K PER MONTH

- ✓ Offset the cost of your boat
- ✓ Huge tax write-off
- ✓ Trusted Captains & Crews
- ✓ Dedicated concierge team
- ✓ Set your own rates & availability

For information about chartering this vessel, please contact Anchor:

ZACH HATRAF

PRESIDENT & CEO

1 (314) 852-3534

zach@anchorrides.com

CHELSEA UMANA

DIRECTOR OF FLEET OPERATIONS

1 (818) 922-4610

chelsea@anchorrides.com

**Learn more about
Anchor's Charter
Program here**



Operations in Gulf, All of FL, Midwest, East Coast



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PROFIT & LOSS

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	Cost	Unit	Monthly	Annual	Notes
FIXED COSTS	Asking (Sale) Price	\$ 199,999.00	one-time	\$ 199,999	
	Add-ons / Upgrades (buyer)	\$ -	one-time	\$ -	
	Total Value	\$ 199,999.00		\$ 199,999	
	Est. Section 179 Incentive	\$ (79,999.60)		\$ (80,000)	assumes 40% tax rate
	Yacht Cost after tax*	\$ 119,999.40		\$ 119,999	*adjusted cost w/ tax deduction

ANCHOR FEES	Charter Management Fees	\$ -	N/A	\$0.00	\$ -	
	Est. Preventative Maint. & Wash (compare to full-time Captain salary)	\$ (30.00)	per foot per month	-\$900.00	\$ (10,800)	Annual

		Half-day - 4 hours	Full-day - 8 hours	Add-on hours	Monthly	Annual
REVENUE	Owner Rental Income	\$500.00	\$750.00	\$112.50	\$3,250.00	\$39,000.00
	Fuel Reimbursement	\$250.00	\$375.00	\$62.50	\$1,625.00	\$19,500.00
	Captain <i>(paid by Anchor)</i>	\$275.00	\$400.00	\$50.00	\$1,775.00	\$21,300.00
	Mate <i>(paid by Anchor)</i>	\$0.00	\$0.00	\$20.00	\$0.00	\$0.00
	Cleaning <i>(paid by Anchor)</i>	\$60.00	\$60.00	\$0.00	\$360.00	\$4,320.00
	Auto-gratuity <i>(paid by Anchor)</i>	\$96.88	\$143.75	\$22.81	\$628.13	\$7,537.50
	Anchor Booking Fee	\$96.88	\$143.75	\$22.81	\$628.13	\$7,537.50
	TOTAL RETAIL	\$1,552.50	\$2,265.00	\$348.75	\$10,027.50	\$120,330.00
	Projected frequency	5	1	0	6	
Owner Net Operating Revenue	\$ 750.00	\$ 1,125.00	\$ 175.00	\$ 4,875.00	\$ 58,500.00	

Note: Anchor's software complies with USCG regs and pays Captain and Crew directly. Fuel is also reimbursed as a separate line item. Owners earnings in GREEN

REFERRALS	Suggested Retail	\$1,552.50	\$2,265.00	\$348.75	\$ -	\$ -
	List Price (base rate)	\$968.75	\$1,437.50	\$228.13	\$ -	\$ -
	Referral Amount	\$145.31	\$215.63	\$34.22	\$ 145.31	\$1,743.75
	Projected frequency	1	0	0	1	
	Referral Income	\$ 145.31	\$ -	\$ -	\$ -	\$ 1,743.75

Note: Referral income can vary based on owner pricing preferences (discounts/premiums). Affiliate profile required.

VARIABLE COSTS	Charter Licenses	\$ -	Annual	\$0.00	\$ -	
	Charter Preparation	\$ (500.00)	One-time	-\$500.00	\$ (500)	
	Dockage	\$ (30.00)	per foot per month	-\$900.00	\$ (10,800)	
	Water & Electric	\$ (300.00)	per month	-\$300.00	\$ (3,600)	
	Charter Maintenance & Repairs*	\$ (500.00)	per month	-\$500.00	\$ (6,000)	
	Insurance est.	2.25%	of hull value	-\$375.00	\$ (4,500)	
	TOTAL Costs			-\$2,575.00	\$ (25,400)	Annual

*does not include regularly scheduled service costs. Additional service will be required on all vessels (regardless of charters)

PAYBACK	Net Rental Income	\$ -		\$ 4,875.00	\$ 40,744	*fuel reimbursement excluded
	TOTAL Costs	\$ -		\$ (3,475.00)	\$ (36,200)	*mortgage & service excluded
	Annual Net Operating Income	\$ -		\$ 1,400.00	\$ 4,544	

NEED INSURANCE?

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The only per-use insurance program on the market.

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SAVE UP TO 40% WHEN YOU CHARTER WITH ANCHOR

2023 HANOVER 375 37 | \$399,999



TAX REBATE
\$160,000

*In year 1 or over multiple years



OFFSET COSTS
\$64,350

*per year @ 6 charters per month

EARN UP TO 20K PER MONTH

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	Cost	Unit	Monthly	Annual	Notes
FIXED COSTS	Asking (Sale) Price	\$ 399,999.00	one-time	\$ 399,999	
	Add-ons / Upgrades (buyer)	\$ -	one-time	\$ -	
	Total Value	\$ 399,999.00		\$ 399,999	
	Est. Section 179 Incentive	\$ (159,999.60)		\$ (160,000)	assumes 40% tax rate
	Yacht Cost after tax*	\$ 239,999.40		\$ 239,999	*adjusted cost w/ tax deduction

ANCHOR FEES	Charter Management Fees	\$ -	N/A	\$0.00	\$ -	
	Est. Preventative Maint. & Wash (compare to full-time Captain salary)	\$ (30.00)	per foot per month	-\$1,110.00	\$ (13,320)	Annual

		Half-day - 4 hours	Full-day - 8 hours	Add-on hours	Monthly	Annual
REVENUE	Owner Rental Income	\$575.00	\$862.50	\$129.38	\$3,737.50	\$44,850.00
	Fuel Reimbursement	\$250.00	\$375.00	\$62.50	\$1,625.00	\$19,500.00
	Captain <i>(paid by Anchor)</i>	\$275.00	\$400.00	\$50.00	\$1,775.00	\$21,300.00
	Mate <i>(paid by Anchor)</i>	\$0.00	\$0.00	\$20.00	\$0.00	\$0.00
	Cleaning <i>(paid by Anchor)</i>	\$74.00	\$74.00	\$0.00	\$444.00	\$5,328.00
	Auto-gratuity <i>(paid by Anchor)</i>	\$106.25	\$157.81	\$24.92	\$689.06	\$8,268.75
	Anchor Booking Fee	\$106.25	\$157.81	\$24.92	\$689.06	\$8,268.75
	TOTAL RETAIL	\$1,686.00	\$2,454.75	\$374.06	\$10,884.75	\$130,617.00
	Projected frequency	5	1	0	6	
Owner Net Operating Revenue	\$ 825.00	\$ 1,237.50	\$ 191.88	\$ 5,362.50	\$ 64,350.00	

Note: Anchor's software complies with USCG regs and pays Captain and Crew directly. Fuel is also reimbursed as a separate line item. Owners earnings in GREEN

REFERRALS	Suggested Retail	\$1,686.00	\$2,454.75	\$374.06	\$ -	\$ -
	List Price (base rate)	\$1,062.50	\$1,578.13	\$249.22	\$ -	\$ -
	Referral Amount	\$159.38	\$236.72	\$37.38	\$ 159.38	\$1,912.50
	Projected frequency	1	0	0	1	
	Referral Income	\$ 159.38	\$ -	\$ -	\$ -	\$ 1,912.50

Note: Referral income can vary based on owner pricing preferences (discounts/premiums). Affiliate profile required.

VARIABLE COSTS	Charter Licenses	\$ -	Annual	\$0.00	\$ -	
	Charter Preparation	\$ (500.00)	One-time	-\$500.00	\$ (500)	
	Dockage	\$ (30.00)	per foot per month	-\$1,110.00	\$ (13,320)	
	Water & Electric	\$ (300.00)	per month	-\$300.00	\$ (3,600)	
	Charter Maintenance & Repairs*	\$ (500.00)	per month	-\$500.00	\$ (6,000)	
	Insurance est.	2.25%	of hull value	-\$750.00	\$ (9,000)	
	TOTAL Costs			-\$3,160.00	\$ (32,420)	Annual

*does not include regularly scheduled service costs. Additional service will be required on all vessels (regardless of charters)

PAYBACK	Net Rental Income	\$ -		\$ 5,362.50	\$ 46,763	*fuel reimbursement excluded
	TOTAL Costs	\$ -		\$ (4,270.00)	\$ (45,740)	*mortgage & service excluded
	Annual Net Operating Income	\$ -		\$ 1,092.50	\$ 1,023	

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2023 HANOVER 377 37 | \$420,000



TAX REBATE
\$168,000

*In year 1 or over multiple years



OFFSET COSTS
\$66,300

*per year @ 6 charters per month

EARN UP TO 20K PER MONTH

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	Cost	Unit	Monthly	Annual	Notes
FIXED COSTS	Asking (Sale) Price	\$ 420,000.00	one-time	\$ 420,000	
	Add-ons / Upgrades (buyer)	\$ -	one-time	\$ -	
	Total Value	\$ 420,000.00		\$ 420,000	
	Est. Section 179 Incentive	\$ (168,000.00)		\$ (168,000)	assumes 40% tax rate
	Yacht Cost after tax*	\$ 252,000.00		\$ 252,000	*adjusted cost w/ tax deduction

ANCHOR FEES	Charter Management Fees	\$ -	N/A	\$0.00	\$ -	
	Est. Preventative Maint. & Wash (compare to full-time Captain salary)	\$ (30.00)	per foot per month	-\$1,110.00	\$ (13,320)	Annual

		Half-day - 4 hours	Full-day - 8 hours	Add-on hours	Monthly	Annual
REVENUE	Owner Rental Income	\$600.00	\$900.00	\$135.00	\$3,900.00	\$46,800.00
	Fuel Reimbursement	\$250.00	\$375.00	\$62.50	\$1,625.00	\$19,500.00
	Captain <i>(paid by Anchor)</i>	\$275.00	\$400.00	\$50.00	\$1,775.00	\$21,300.00
	Mate <i>(paid by Anchor)</i>	\$0.00	\$0.00	\$20.00	\$0.00	\$0.00
	Cleaning <i>(paid by Anchor)</i>	\$74.00	\$74.00	\$0.00	\$444.00	\$5,328.00
	Auto-gratuity <i>(paid by Anchor)</i>	\$109.38	\$162.50	\$25.63	\$709.38	\$8,512.50
	Anchor Booking Fee	\$109.38	\$162.50	\$25.63	\$709.38	\$8,512.50
	TOTAL RETAIL	\$1,723.50	\$2,511.00	\$382.50	\$11,128.50	\$133,542.00
	Projected frequency	5	1	0	6	
Owner Net Operating Revenue	\$ 850.00	\$ 1,275.00	\$ 197.50	\$ 5,525.00	\$ 66,300.00	

Note: Anchor's software complies with USCG regs and pays Captain and Crew directly. Fuel is also reimbursed as a separate line item. Owners earnings in GREEN

REFERRALS	Suggested Retail	\$1,723.50	\$2,511.00	\$382.50	\$ -	\$ -
	List Price (base rate)	\$1,093.75	\$1,625.00	\$256.25	\$ -	\$ -
	Referral Amount	\$164.06	\$243.75	\$38.44	\$ 164.06	\$1,968.75
	Projected frequency	1	0	0	1	
	Referral Income	\$ 164.06	\$ -	\$ -	\$ -	\$ 1,968.75

Note: Referral income can vary based on owner pricing preferences (discounts/premiums). Affiliate profile required.

VARIABLE COSTS	Charter Licenses	\$ -	Annual	\$0.00	\$ -	
	Charter Preparation	\$ (500.00)	One-time	-\$500.00	\$ (500)	
	Dockage	\$ (30.00)	per foot per month	-\$1,110.00	\$ (13,320)	
	Water & Electric	\$ (300.00)	per month	-\$300.00	\$ (3,600)	
	Charter Maintenance & Repairs*	\$ (500.00)	per month	-\$500.00	\$ (6,000)	
	Insurance est.	2.25%	of hull value	-\$787.50	\$ (9,450)	
	TOTAL Costs			-\$3,197.50	\$ (32,870)	Annual

*does not include regularly scheduled service costs. Additional service will be required on all vessels (regardless of charters)

PAYBACK	Net Rental Income	\$ -	\$ 5,525.00	\$ 48,769	*fuel reimbursement excluded
	TOTAL Costs	\$ -	\$ (4,307.50)	\$ (46,190)	*mortgage & service excluded
	Annual Net Operating Income	\$ -	\$ 1,217.50	\$ 2,579	

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