SAVE UP TO 40% WHEN YOU CHARTER WITH ANCHOR

2023 HANOVER 305 30 | \$199,999





FFSET COSTS

58,500

*per year @ 6 charters per month

EARN UP TO 20K PER MONTH

- ⊘ Offset the cost of your boat
- ✓ Huge tax write-off
- ♂ Trusted Captains & Crews
- 🛇 Dedicated concierge team
- 🕑 Set your own rates & availability

For information about chartering this vessel, please contact Anchor:

ZACH HATRAF *PRESIDENT & CEO* 1 (314) 852-3534 zach@anchorrides.com **CHELSEA UMANA** DIRECTOR OF FLEET OPERATIONS 1 (818) 922-4610 chelsea@anchorrides.com Learn more about Anchor's Charter Program here



Operations in Gulf, All of FL, Midwest, East Coast



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PROFIT & LOSS

*We are not licensed CPAs or Tax Lawyers. This P&L is used for educational and estimating purposes only.

			Cost	<u>Unit</u>	<u>Monthly</u>		Annual	<u>Notes</u>
	Asking (Sale) Price	\$	199,999.00	one-time	N/A	\$	199,999	
TS	Add-ons / Upgrades (buyer)	\$	-	one-time	N/A	\$	-	
D COSTS	Total Value	\$	199,999.00			\$	199,999	
FIXED	Est. Section 179 Incentive		(79,999.60))		\$	(80,000)	assumes 40% tax rate
	Yacht Cost after tax*	\$	119,999.40			\$	119,999	*adjusted cost w/ tax deducti
is S	Charter Management Fees	\$	-	N/A	\$0.00	\$	-	
ANCHOR FEES	Est. Preventative Maint. & Wash	\$	(30.00)	per foot per month	-\$900.00	\$	(10,800)	Annual
	(compare to full-time Captain salary)							
		Half-	day - 4 hours	<u>Full-day - 8 hours</u>	Add-on hours		Monthly	Annual
	Owner Rental Income		\$500.00	\$750.00	\$112.50		\$3,250.00	\$39,000.00
	Fuel Reimbursement		\$250.00	\$375.00	\$62.50		\$1,625.00	\$19,500.00
	Captain (paid by Anchor)	\$275.00		\$400.00	\$50.00		\$1,775.00	\$21,300.00
	Mate (paid by Anchor)		\$0.00	\$0.00	\$20.00		\$0.00	\$0.00
Ш Э	Cleaning (paid by Anchor)		\$60.00	\$60.00	\$0.00		\$360.00	\$4,320.00
Z			\$96.88	\$143.75	\$22.81			\$7,537.50
REVENU	Auto-gratuity (paid by Anchor) Anchor Booking Fee		\$96.88	\$143.75	\$22.81	\$628.13		\$7,537.50
~						\$628.13		
		\$	1,552.50	\$2,265.00	\$348.75		\$10,027.50	\$120,330.00
	Projected frequency		5	1	0		6	
	Owner Net Operating Revenue	\$	750.00	\$ 1,125.00	\$ 175.00	\$	4,875.00	\$ 58,500.0
		+		. ,				
	Note: Anchor's software complies with USCG regs and pay		n and Crew directly.		separate line item. Ow	ners e	arnings in GREEN	
10		s Captair	n and Crew directly.		separate line item. Ow \$348.75	ners e \$	arnings in GREEN	\$-
ALS	Note: Anchor's software complies with USCG regs and pay	s Captair		Fuel is also reimbursed as a			amings in GREEN - -	\$ - \$ -
RRALS	Note: Anchor's software complies with USCG regs and pay	s Captair	\$1,552.50	Fuel is also reimbursed as a \$2,265.00	\$348.75	\$	arnings in GREEN - - 145.31	
EFERRALS	Note: Anchor's software complies with USCG regs and pay Suggested Retail List Price (base rate) Referral Amount	s Captair	\$1,552.50 \$968.75	Fuel is also reimbursed as a \$2,265.00 \$1,437.50	\$348.75 \$228.13	\$ \$	-	\$-
REFERRALS	Note: Anchor's software complies with USCG regs and pay Suggested Retail List Price (base rate) Referral Amount Projected frequency	s Captair §	\$1,552.50 \$968.75 \$145.31 1	Fuel is also reimbursed as a \$2,265.00 \$1,437.50 \$215.63 0	\$348.75 \$228.13 \$34.22 0	\$ \$ \$	- - 145.31	\$ - \$1,743.75
REFERRALS	Note: Anchor's software complies with USCG regs and pay Suggested Retail List Price (base rate) Referral Amount	s Captair \$ \$	\$1,552.50 \$968.75 \$145.31 1 145.31	Fuel is also reimbursed as a \$2,265.00 \$1,437.50 \$215.63 0 \$	\$348.75 \$228.13 \$34.22	\$ \$	- - 145.31	\$-
REFERRALS	Note: Anchor's software complies with USCG regs and pay Suggested Retail List Price (base rate) Referral Amount Projected frequency Referral Income	s Captair \$ \$	\$1,552.50 \$968.75 \$145.31 1 145.31	Fuel is also reimbursed as a \$2,265.00 \$1,437.50 \$215.63 0 \$	\$348.75 \$228.13 \$34.22 0	\$ \$ \$	- - 145.31	\$ - \$1,743.75
	Note: Anchor's software complies with USCG regs and pay Suggested Retail List Price (base rate) Referral Amount Projected frequency Referral Income	s Captair \$ \$	\$1,552.50 \$968.75 \$145.31 1 145.31	Fuel is also reimbursed as a \$2,265.00 \$1,437.50 \$215.63 0 \$	\$348.75 \$228.13 \$34.22 0	\$ \$ \$	- - 145.31	\$ - \$1,743.75
	Note: Anchor's software complies with USCG regs and pay Suggested Retail List Price (base rate) Referral Amount Projected frequency Referral Income Note: Referral income can vary based on owner pricing pre	s Captair § \$ ferences	\$1,552.50 \$968.75 \$145.31 1 145.31 (discounts/premium	Fuel is also reimbursed as a \$2,265.00 \$1,437.50 \$215.63 0 \$ - ns). Affiliate profile required.	\$348.75 \$228.13 \$34.22 0 \$ -	\$ \$ \$	- - 145.31 1 -	\$ - \$1,743.75
	Note: Anchor's software complies with USCG regs and pay Suggested Retail List Price (base rate) Referral Amount Projected frequency Referral Income Note: Referral income can vary based on owner pricing pre Charter Licenses	s Captair \$ \$ ferences \$	\$1,552.50 \$968.75 \$145.31 1 (discounts/premium:	Fuel is also reimbursed as a \$2,265.00 \$1,437.50 \$215.63 0 \$ • • • • • • • • • • • • • • • • • •	\$348.75 \$228.13 \$34.22 0 \$ -	\$ \$ \$	- - 145.31 1 -	\$ - \$1,743.75
COSTS	Note: Anchor's software complies with USCG regs and pay Suggested Retail List Price (base rate) Referral Amount Projected frequency Referral Income Note: Referral income can vary based on owner pricing pre Charter Licenses Charter Preparation	\$ Captair \$ \$ ferences \$ \$	\$1,552.50 \$968.75 \$145.31 1 (discounts/premium - (500.00)	Fuel is also reimbursed as a \$2,265.00 \$1,437.50 \$215.63 0 \$ 	\$348.75 \$228.13 \$34.22 0 \$ - \$ 0 \$ 0.00 -\$500.00	\$ \$ \$ \$ \$	- - 145.31 1 - (500) (10,800)	\$ - \$1,743.75
COSTS	Note: Anchor's software complies with USCG regs and pay Suggested Retail List Price (base rate) Referral Amount Projected frequency Referral Income Note: Referral income can vary based on owner pricing pre Charter Licenses Charter Preparation Dockage	s Captair \$ \$ ferences \$ \$ \$	\$1,552.50 \$968.75 \$145.31 1 (discounts/premium (500.00) (30.00)	Fuel is also reimbursed as a \$2,265.00 \$1,437.50 \$215.63 0 \$ \$ and the second s	\$348.75 \$228.13 \$34.22 0 \$ - \$ \$0.00 -\$500.00 -\$500.00 -\$900.00	\$ \$ \$ \$ \$ \$ \$	- - 145.31 1 - (500)	\$ - \$1,743.75
COSTS	Note: Anchor's software complies with USCG regs and pay Suggested Retail List Price (base rate) Referral Amount Projected frequency Referral Income Note: Referral income can vary based on owner pricing pre Charter Licenses Charter Preparation Dockage Water & Electric	s Captair \$ ferences \$ \$ \$ \$ \$ \$ \$	\$1,552.50 \$968.75 \$145.31 1 (discounts/premium (500.00) (30.00) (300.00)	Fuel is also reimbursed as a \$2,265.00 \$1,437.50 \$215.63 0 \$ 	\$348.75 \$228.13 \$34.22 0 \$ - \$0.00 -\$500.00 -\$900.00 -\$300.00 -\$500.00	\$ \$ \$ \$ \$ \$ \$	- - 145.31 1 - (500) (10,800) (3,600) (6,000)	\$ - \$1,743.75
	Note: Anchor's software complies with USCG regs and pay Suggested Retail List Price (base rate) Referral Amount Projected frequency Referral Income Note: Referral income can vary based on owner pricing pre Charter Licenses Charter Preparation Dockage Water & Electric Charter Maintence & Repairs*	s Captair \$ ferences \$ \$ \$ \$ \$ \$ \$	\$1,552.50 \$968.75 \$145.31 1 (discounts/premium (500.00) (30.00) (300.00) (500.00)	Fuel is also reimbursed as a \$2,265.00 \$1,437.50 \$215.63 0 \$ 	\$348.75 \$228.13 \$34.22 0 \$ - \$0.00 -\$500.00 -\$500.00 -\$900.00 -\$300.00	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	- - 145.31 1 - (500) (10,800) (3,600)	\$ - \$1,743.75 \$ 1,743.7
COSTS	Note: Anchor's software complies with USCG regs and pay Suggested Retail List Price (base rate) Referral Amount Projected frequency Referral Income Note: Referral income can vary based on owner pricing pre Charter Licenses Charter Preparation Dockage Water & Electric Charter Maintence & Repairs* Insurance est.	s Captair \$ ferences \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$1,552.50 \$968.75 \$145.31 1 (discounts/premium (500.00) (30.00) (300.00) (500.00) 2.25%	Fuel is also reimbursed as a \$2,265.00 \$1,437.50 \$215.63 0 \$ asy. Affiliate profile required. Annual One-time per foot per month per month per month of hull value	\$348.75 \$228.13 \$34.22 0 \$ - \$ \$0.00 -\$500.00 -\$900.00 -\$300.00 -\$300.00 -\$300.00 -\$375.00	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	- - 145.31 1 - (500) (10,800) (3,600) (6,000) (4,500)	\$ - \$1,743.75 \$ 1,743.7
VARIABL COSTS	Note: Anchor's software complies with USCG regs and pay Suggested Retail List Price (base rate) Referral Amount Projected frequency Referral Income Note: Referral income can vary based on owner pricing pre Charter Licenses Charter Preparation Dockage Water & Electric Charter Maintence & Repairs* Insurance est. TOTAL Costs *does not include regularly scheduled service costs. Addition	s Captair \$ forences \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$1,552.50 \$968.75 \$145.31 1 (discounts/premium (500.00) (30.00) (300.00) (500.00) 2.25%	Fuel is also reimbursed as a \$2,265.00 \$1,437.50 \$215.63 0 \$ asy. Affiliate profile required. Annual One-time per foot per month per month per month of hull value	\$348.75 \$228.13 \$34.22 0 \$0.00 -\$500.00 -\$500.00 -\$900.00 -\$300.00 -\$500.00 -\$375.00 -\$2,575.00	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	- - 145.31 1 - (500) (10,800) (3,600) (3,600) (6,000) (4,500) (4,500)	\$ - \$1,743.75 \$ 1,743.7 Annual
VARIABL COSTS	Note: Anchor's software complies with USCG regs and pay Suggested Retail List Price (base rate) Referral Amount Projected frequency Referral Income Note: Referral income can vary based on owner pricing pre Charter Licenses Charter Preparation Dockage Water & Electric Charter Maintence & Repairs* Insurance est. TOTAL Costs *does not include regularly scheduled service costs. Addition Net Rental Income	s Captair \$ s forerences \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$1,552.50 \$968.75 \$145.31 1 (discounts/premium (500.00) (300.00) (300.00) (2.25% ice will be required o	Fuel is also reimbursed as a \$2,265.00 \$1,437.50 \$215.63 0 \$ asy. Affiliate profile required. Annual One-time per foot per month per month per month of hull value	\$348.75 \$228.13 \$34.22 0 \$0.00 -\$500.00 -\$500.00 -\$300.00 -\$300.00 -\$300.00 -\$375.00 -\$2,575.00	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	- - 145.31 1 - (500) (10,800) (3,600) (3,600) (6,000) (4,500) (4,500) (25,400)	\$ - \$1,743.75 \$ 1,743.7 Annual
COSTS	Note: Anchor's software complies with USCG regs and pay Suggested Retail List Price (base rate) Referral Amount Projected frequency Referral Income Note: Referral income can vary based on owner pricing pre Charter Licenses Charter Preparation Dockage Water & Electric Charter Maintence & Repairs* Insurance est. TOTAL Costs *does not include regularly scheduled service costs. Addition	s Captair \$ forences \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$1,552.50 \$968.75 \$145.31 1 (discounts/premium (500.00) (300.00) (300.00) (2.25% ice will be required o	Fuel is also reimbursed as a \$2,265.00 \$1,437.50 \$215.63 0 \$ asy. Affiliate profile required. Annual One-time per foot per month per month per month of hull value	\$348.75 \$228.13 \$34.22 0 \$0.00 -\$500.00 -\$500.00 -\$900.00 -\$300.00 -\$500.00 -\$375.00 -\$2,575.00	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	- - 145.31 1 - (500) (10,800) (3,600) (3,600) (6,000) (4,500) (4,500) (25,400)	\$ - \$1,743.75 \$ 1,743.7 Annual

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Not fully committed to an annual policy? Ask us about AnchorCover. The only per-use insurance program on the market.





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2023 HANOVER 375 37 | \$399,999





OFFSET COSTS

64,350

*per year @ 6 charters per month

EARN UP TO 20K PER MONTH

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- ✓ Huge tax write-off
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PROFIT & LOSS

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			Cost	<u>Unit</u>	N	<u>/lonthly</u>		<u>Annual</u>	<u>Notes</u>
	Asking (Sale) Price	\$	399,999.00	one-time		N/A	\$	399,999	
FIXED COSTS	Add-ons / Upgrades (buyer)	\$	-	one-time		N/A	\$	-	
S	Total Value	\$	399,999.00				\$	399,999	
0									
XEI	Est. Section 179 Incentive	\$	(159,999.60)				\$	(160.000)	assumes 40% tax rate
Ū.	Yacht Cost after tax*	\$	239,999.40				\$	239,999	*adjusted cost w/ tax deduction
		•					Ŧ		
~	Charter Management Fees	\$	_	N/A		\$0.00	\$	_	
ANCHOR FEES		Ψ		TW/A		ψ0.00	Ψ		
- H H H H H H H H H H H H H H H H H H H	Est Dreventative Maint 8 Mach	¢	(20.00)		ŕ	1 110 00	¢	(13,320)	
A A	Est. Preventative Maint. & Wash	\$	(30.00)	per foot per month	-\$	51,110.00	\$	(13,320)	Annual
	(compare to full-time Captain salary)								
		Цаł	f-day - 4 hours	<u>Full-day - 8 hours</u>	۸d	d-on hours		Monthly	Annual
	Owner Rental Income	<u> a </u>	\$575.00	\$862.50		\$129.38		\$3,737.50	\$44,850.00
	Fuel Reimbursement		\$250.00	\$375.00		\$62.50		\$1,625.00	\$19,500.00
			\$275.00	\$400.00		\$50.00		\$1,775.00	
	Captain (paid by Anchor)								\$21,300.00
ШО	Mate (paid by Anchor)		\$0.00 \$74.00	\$0.00 \$74.00		\$20.00 \$0.00		\$0.00 \$444.00	\$0.00 \$5,328.00
L.	Cleaning (paid by Anchor)		\$106.25	\$74.00 \$157.81		\$0.00 \$24.92		\$689.06	
REVENUE	Auto-gratuity (paid by Anchor)		\$106.25	\$157.81		\$24.92 \$24.92		\$689.06	\$8,268.75
£	Anchor Booking Fee			•					\$8,268.75
			\$1,686.00	\$2,454.75	\$	374.06		\$10,884.75	\$130,617.00
	Projected frequency		5	1		0		6	
	Owner Net Operating Revenue	\$	825.00	\$ 1,237.50	\$	191.88	\$	5,362.50	\$ 64,350.00
	Note: Anchor's software complies with USCG regs and pays	s Capta	in and Crew directly.	Fuel is also reimbursed as a	separa	te line item. Ow	ners e	arnings in GREEN	
							_		
Ņ	Suggested Retail		\$1,686.00	\$2,454.75		\$374.06	\$	-	\$ -
SAL	List Price (base rate)		\$1,062.50	\$1,578.13		\$249.22	\$	-	\$-
ERE	Referral Amount		\$159.38	\$236.72		\$37.38	\$	159.38	\$1,912.50
REFERRALS	Projected frequency		1	0		0		1	
	Referral Income	\$	159.38	\$-	\$	-	\$	-	\$ 1,912.50
	Note: Referral income can vary based on owner pricing pre	ference	s (discounts/premium	s). Affiliate profile required.					
	_								
	Charter Licenses	\$	-	Annual		\$0.00	\$	-	
STS	Charter Preparation	\$	(500.00)	One-time	-3	\$500.00	\$	(500)	
COSTS		-				1 110 00	¢	(13,320)	
	Dockage	\$	(30.00)	per foot per month	-\$	51,110.00	\$	(,	
L L			(30.00) (300.00)	per foot per month per month		\$300.00	φ \$	(3,600)	
IABL C	Dockage	\$. ,		-				
ARIABL C	Dockage Water & Electric	\$ \$	(300.00)	per month	-1	\$300.00	\$	(3,600)	
VARIABL C	Dockage Water & Electric Charter Maintence & Repairs*	\$ \$	(300.00) (500.00)	per month per month		\$300.00 \$500.00	\$ \$	(3,600) (6,000)	Annual
VARIABL C	Dockage Water & Electric Charter Maintence & Repairs* Insurance est.	\$ \$ \$	(300.00) (500.00) 2.25%	per month per month of hull value	-: -: -: -\$	\$300.00 \$500.00 \$750.00 3,160.00	\$ \$ \$	(3,600) (6,000) (9,000)	Annual
VARIABL	Dockage Water & Electric Charter Maintence & Repairs* Insurance est. TOTAL Costs *does not include regularly scheduled service costs. Additio	\$ \$ \$	(300.00) (500.00) 2.25%	per month per month of hull value	-, -, -, \$ harters;	\$300.00 \$500.00 \$750.00 3,160.00	\$ \$ \$	(3,600) (6,000) (9,000) (32,420)	
VARIABL	Dockage Water & Electric Charter Maintence & Repairs* Insurance est. TOTAL Costs *does not include regularly scheduled service costs. Additio Net Rental Income	\$ \$ nal ser	(300.00) (500.00) 2.25%	per month per month of hull value	-: -: -: -\$	\$300.00 \$500.00 \$750.00 3,160.00 5,362.50	\$ \$ \$ \$	(3,600) (6,000) (9,000) (32,420) 46,763	*fuel reimbursement excluded
VARIABL	Dockage Water & Electric Charter Maintence & Repairs* Insurance est. TOTAL Costs *does not include regularly scheduled service costs. Additio Net Rental Income TOTAL Costs	\$ \$ nal ser \$ \$	(300.00) (500.00) 2.25%	per month per month of hull value		\$300.00 \$500.00 \$750.00 3,160.00) 5,362.50 (4,270.00)	\$ \$ \$ \$ \$ \$	(3,600) (6,000) (9,000) (32,420) 46,763 (45,740)	
PAYBACK VARIABL C	Dockage Water & Electric Charter Maintence & Repairs* Insurance est. TOTAL Costs *does not include regularly scheduled service costs. Additio Net Rental Income	\$ \$ nal ser	(300.00) (500.00) 2.25%	per month per month of hull value	-, -, -, \$ harters;	\$300.00 \$500.00 \$750.00 3,160.00 5,362.50	\$ \$ \$ \$ \$ \$	(3,600) (6,000) (9,000) (32,420) 46,763	*fuel reimbursement excluded

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2023 HANOVER 377 37 | \$420,000





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66,300

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		Cost	<u>Unit</u>	<u>Monthly</u>		Annual	<u>Notes</u>
	Asking (Sale) Price	\$ 420,000.00	one-time	N/A	\$	420,000	
FIXED COSTS	Add-ons / Upgrades (buyer)	\$-	one-time	N/A	\$	-	
	Total Value	\$ 420,000.00			\$	420,000	
	Est. Section 179 Incentive	\$ (168,000.00)			\$	(168,000)	assumes 40% tax rate
	Yacht Cost after tax*	\$ 252,000.00			\$	252,000	
ANCHOR FEES	Charter Management Fees	\$-	N/A	\$0.00	\$	-	
	Est. Preventative Maint. & Wash	\$ (30.00)	per foot per month	-\$1,110.00	\$	(13,320)	Annual
	(compare to full-time Captain salary)						
		<u>Half-day - 4 hours</u>	<u>Full-day - 8 hours</u>	Add-on hours		Monthly	Annual
	Owner Rental Income	\$600.00	\$900.00	\$135.00		\$3,900.00	\$46,800.00
	Fuel Reimbursement	\$250.00	\$375.00	\$62.50		\$1,625.00	\$19,500.00
	Captain (paid by Anchor)	\$275.00	\$400.00	\$50.00		\$1,775.00	\$21,300.00
	Mate (paid by Anchor)	\$0.00	\$0.00	\$20.00		\$0.00	\$0.00
Ы	Cleaning (paid by Anchor)	\$74.00	\$74.00	\$0.00		\$444.00	\$5,328.00
	Auto-gratuity (paid by Anchor)	\$109.38	\$162.50	\$25.63		\$709.38	\$8,512.50
REVENU	Anchor Booking Fee	\$109.38	\$162.50	\$25.63		\$709.38	\$8,512.50
	-			\$382.50			
		\$1,723.50	\$2,511.00	• • • • • •		\$11,128.50	\$133,542.00
	Projected frequency	5	1	0	•	6	
	Our an Nat On a ration Davance		A 075 00	¢ 407 E0	\$	5,525.00	\$ 66,300.00
	Owner Net Operating Revenue	\$ 850.00	\$ 1,275.00	\$ 197.50	Ψ	3,323.00	φ 00,000.00
	Note: Anchor's software complies with USCG regs and pays		. ,	•	-	•	• 00,000.00
10			. ,	•	-	•	\$ -
ALS	Note: Anchor's software complies with USCG regs and pay.	s Captain and Crew directly.	Fuel is also reimbursed as a	separate line item. Ow	ners ea	•	
RRALS	Note: Anchor's software complies with USCG regs and pays Suggested Retail List Price (base rate)	s Captain and Crew directly. \$1,723.50	Fuel is also reimbursed as a \$2,511.00	separate line item. Ow \$382.50	ners ea	•	\$ - \$ -
EERRALS	Note: Anchor's software complies with USCG regs and pays Suggested Retail List Price (base rate) Referral Amount	\$ Captain and Crew directly. \$1,723.50 \$1,093.75	Fuel is also reimbursed as a \$2,511.00 \$1,625.00 \$243.75	separate line item. Ow \$382.50 \$256.25	rners ea	amings in GREEN - -	\$-
REFERRALS	Note: Anchor's software complies with USCG regs and pays Suggested Retail List Price (base rate) Referral Amount Projected frequency	\$ Captain and Crew directly. \$1,723.50 \$1,093.75 \$164.06 1	Fuel is also reimbursed as a \$2,511.00 \$1,625.00 \$243.75 0	separate line item. Ow \$382.50 \$256.25 \$38.44 0	s \$ \$ \$	armings in GREEN 164.06	\$ - \$ - \$1,968.75
REFERRALS	Note: Anchor's software complies with USCG regs and pays Suggested Retail List Price (base rate) Referral Amount Projected frequency Referral Income	\$ Captain and Crew directly. \$1,723.50 \$1,093.75 \$164.06 1 \$164.06	Fuel is also reimbursed as a \$2,511.00 \$1,625.00 \$243.75 0 \$ -	separate line item. Ow \$382.50 \$256.25 \$38.44	rners ea	armings in GREEN 164.06	\$ - \$ -
REFERRALS	Note: Anchor's software complies with USCG regs and pays Suggested Retail List Price (base rate) Referral Amount Projected frequency	\$ Captain and Crew directly. \$1,723.50 \$1,093.75 \$164.06 1 \$164.06	Fuel is also reimbursed as a \$2,511.00 \$1,625.00 \$243.75 0 \$ -	separate line item. Ow \$382.50 \$256.25 \$38.44 0	s \$ \$ \$	armings in GREEN 164.06	\$ - \$ - \$1,968.75
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	Note: Anchor's software complies with USCG regs and pays Suggested Retail List Price (base rate) Referral Amount Projected frequency Referral Income Note: Referral income can vary based on owner pricing pre	\$ Captain and Crew directly. \$1,723.50 \$1,093.75 \$164.06 1 \$ 164.06 ferences (discounts/premium	Fuel is also reimbursed as a \$2,511.00 \$1,625.00 \$243.75 0 \$ - ns). Affiliate profile required.	separate line item. Ow \$382.50 \$256.25 \$38.44 0 \$	ners ea	armings in GREEN - - 164.06 1 -	\$ - \$ - \$1,968.75
	Note: Anchor's software complies with USCG regs and pays Suggested Retail List Price (base rate) Referral Amount Projected frequency Referral Income Note: Referral income can vary based on owner pricing pre Charter Licenses	\$ Captain and Crew directly. \$1,723.50 \$1,093.75 \$164.06 1 \$ 164.06 ferences (discounts/premium \$ -	Fuel is also reimbursed as a \$2,511.00 \$1,625.00 \$243.75 0 \$ - ns). Affiliate profile required. Annual	separate line item. Ow \$382.50 \$256.25 \$38.44 0 \$ - \$0.00	ners ea \$ \$ \$ \$	armings in GREEN - - 164.06 1 -	\$ - \$ - \$1,968.75
COSTS	Note: Anchor's software complies with USCG regs and pays Suggested Retail List Price (base rate) Referral Amount Projected frequency Referral Income Note: Referral income can vary based on owner pricing pre Charter Licenses Charter Preparation Dockage	\$ Captain and Crew directly. \$1,723.50 \$1,093.75 \$164.06 1 \$ 164.06 ferences (discounts/premium \$ - \$ (500.00)	Fuel is also reimbursed as a \$2,511.00 \$1,625.00 \$243.75 0 \$ - ns). Affiliate profile required. Annual One-time	separate line item. Ow \$382.50 \$256.25 \$38.44 0 \$ - \$0.00 -\$500.00	ners ee \$ \$ \$ \$ \$ \$	armings in GREEN - - 164.06 1 - (500)	\$ - \$ - \$1,968.75
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COSTS	Note: Anchor's software complies with USCG regs and pays Suggested Retail List Price (base rate) Referral Amount Projected frequency Referral Income Note: Referral income can vary based on owner pricing press Charter Licenses Charter Preparation Dockage Water & Electric	\$ Captain and Crew directly. \$1,723.50 \$1,093.75 \$164.06 1 \$ 164.06 ferences (discounts/premium \$ - \$ (500.00) \$ (30.00) \$ (300.00)	Fuel is also reimbursed as a \$2,511.00 \$1,625.00 \$243.75 0 \$ top: Affiliate profile required. Annual One-time per foot per month per month	separate line item. Ow \$382.50 \$256.25 \$38.44 0 \$ - \$0.00 -\$500.00 -\$1,110.00 -\$300.00	ners ea \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$		\$ - \$ - \$1,968.75
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VARIABL COSTS	Note: Anchor's software complies with USCG regs and pays Suggested Retail List Price (base rate) Referral Amount Projected frequency Referral Income Note: Referral income can vary based on owner pricing pre Charter Licenses Charter Preparation Dockage Water & Electric Charter Maintence & Repairs* Insurance est. TOTAL Costs	\$ Captain and Crew directly. \$1,723.50 \$1,093.75 \$164.06 1 \$ 164.06 ferences (discounts/premium \$ - \$ (500.00) \$ (30.00) \$ (30.00) \$ (300.00) \$ (500.00) 2.25%	Fuel is also reimbursed as a \$2,511.00 \$1,625.00 \$243.75 0 \$ asy. Affiliate profile required. Annual One-time per foot per month per month per month of hull value	separate line item. Ow \$382.50 \$256.25 \$38.44 0 \$ - \$0.00 -\$500.00 -\$1,110.00 -\$300.00 -\$10,00 -\$787.50 -\$3,197.50 :harters)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	amings in GREEN	\$ - \$ - \$1,968.75 \$ 1,968.75
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